

# Continuing Education Courses

Illinois REALTORS® Licensing & Training Center  
Capital Area REALTORS®

**LIVE & REMOTE Continuing Education Courses**

## February 28, 2025

**9:00 am - 1:00 pm - COR 1906 - 4-Hour Core Curriculum Course (4 Hours Core) (564003753)**

***Instructor Deb Thoman***

In the best interests of protecting the public that licensees serve, the CORE Education curriculum is designed to address License Law, Agency duties, Fair Housing Laws, Advertising issues, and Escrow obligations, along with changes and trends in the Industry. Subject areas are aimed at preventing violations to the Real Estate License Act.

**2:00 - 4:00 p.m. - RD 982 - Sexual Harassment Prevention – Real Estate Safety (2 Hours Elective) (564003296)**

***Instructor Deb Thoman***

This 2-hour elective course is designed to meet the requirements of sexual harassment prevention training required for all IDFPR licensees. In addition, it provides the student with information and training for safe interaction with the public in real estate transactions.

## March 4, 2025

**9:00 - 12:00 pm - APP 502 - The FORCES Behind, Price, Value, & Appraising (3 Hours Elective) (564003553)**

***Instructors Deb Thoman***

On a scale of 1 to 10, how important is price and value to the typical buyer and seller? Answer: 10+!!! Use your knowledge to guide your clients, customers, and other professionals throughout the transaction. Fresh tips and tools to manage perceptions and expectations for better outcomes.

**1:00 - 4:00 p.m. - RD 910 Cybercrime & Human Behavior: Non-Tech Steps to Your Best Defense (3 Hours Elective) (564003556) Instructors Deb Thoman**

Unlock a door and you hear a “click”. Click on the wrong link or attachment on your electronic device and you have just opened the door for a hacker! Did you know the vast majority of cybercrime starts with human error? Cybercriminals prey on human emotion and behavior to get us to open the door to our personal information. You don’t have to be “techy” to stop cybercrime. Manage your risk and protect your clients by learning the simple things you can do to be the best first line of defense.



3149 Robbins Road  
Springfield, IL 62704

Phone:  
217/698-7000

[www.SeeHouses.com](http://www.SeeHouses.com)

*All class will be held live and remotely via Zoom.*

***You will be required to use a video camera the entire time to receive credit for attending.***

If your computer does not have a camera and a microphone, please contact CAR to make other arrangements.

**Mail completed form with payment to:**  
Capital Area REALTORS®  
3149 Robbins Road,  
Springfield, IL 62704

Or register on the Member Portal at:  
<https://mdweb.mmsi2.com/caar>

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Please Check One:  CAR Member  IR Member  Non-Member

2/28 (9:00am-1:00pm) Core Curriculum  
(COR 1906)

**Capital Area REALTORS®**

**Members:**

4 Hour Courses - \$55

3 Hour Courses - \$40

2 Hour Courses - \$25

2/28 (2:00-4:00pm) Sexual Harassment (RD  
982)

3/4 (9:00am-12:00pm) The Forces Behind  
Price, Value, & Appraising (APP 502)

**Illinois REALTOR®**

**Members:**

4 Hour Courses - \$60

3 Hour Courses - \$45

2 Hour Courses - \$30

3/4 (1:00-4:00pm) Cybercrime & Human  
Behavior: Non-Tech Steps to Your Best  
Defense (RD 910)

**Non-Members:**

4 Hour Courses - \$75

3 Hour Courses - \$55

Total \$ \_\_\_\_\_

Check (payable to Capital Area REALTORS®)

Charge to:  VISA  MC  Discover

Number \_\_\_\_\_ Exp. \_\_\_\_\_

Signature Required \_\_\_\_\_

Name \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ St \_\_\_\_\_ Zip \_\_\_\_\_

Work phone \_\_\_\_\_ Cell Phone \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Real Estate License # \_\_\_\_\_

(Please email Katie Karhliker at [kkarhliker@caaronline.com](mailto:kkarhliker@caaronline.com) after registering if you plan to attend one or more these courses via Zoom.)

Please mark here if you have a disability and may require special accommodations in order to fully participate in this course. You will be



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